

Interim Review

January 1 – March 31, 2014

Q1
2014

Matti Kähkönen, President and CEO
Harri Nikunen, CFO

April 24, 2014



Forward looking statements

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding expectations for general economic development and the market situation, expectations for customer industry profitability and investment willingness, expectations for company growth, development and profitability and the realization of synergy benefits and cost savings, and statements preceded by "expects", "estimates", "forecasts" or similar expressions, are forward-looking statements. These statements are based on current decisions and plans and currently known factors. They involve risks and uncertainties which may cause the actual results to materially differ from the results currently expected by the company.

Such factors include, but are not limited to:

- 1) general economic conditions, including fluctuations in exchange rates and interest levels which influence the operating environment and profitability of customers and thereby the orders received by the company and their margins
- 2) the competitive situation, especially significant technological solutions developed by competitors
- 3) the company's own operating conditions, such as the success of production, product development and project management and their continuous development and improvement
- 4) the success of pending and future acquisitions and restructuring.

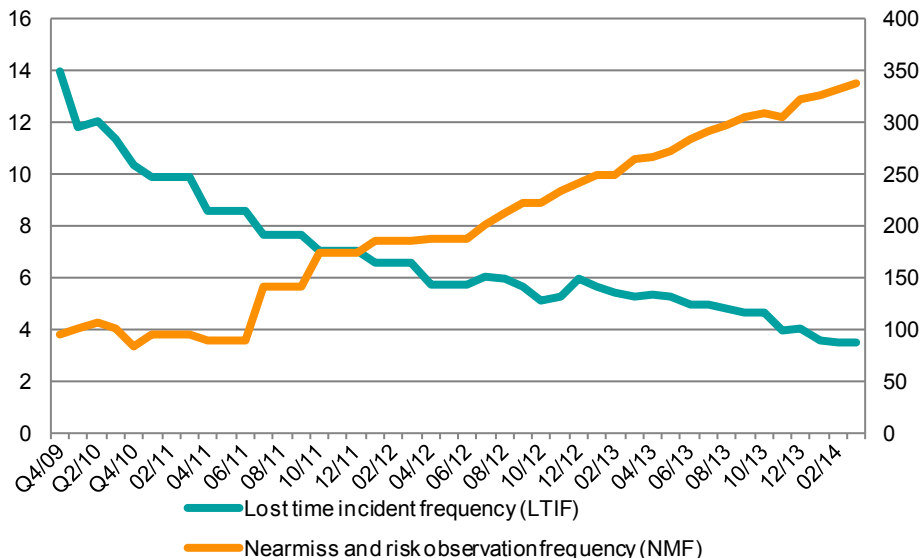
Content

1. Quarterly highlights
2. Metso value creation
3. Financial performance
4. Outlook and guidance



Safety is our top priority

- We are committed to taking personal responsibility for our own safety and for the safety of others
- All incidents can be prevented
- Our LTIF has been trending down



Target: LTIF less than 1

Long term occupational safety target: LTIF 0
Our lost time incident frequency in 2013 was 4.2



Q1/2014 highlights

Matti Kähkönen
President and CEO

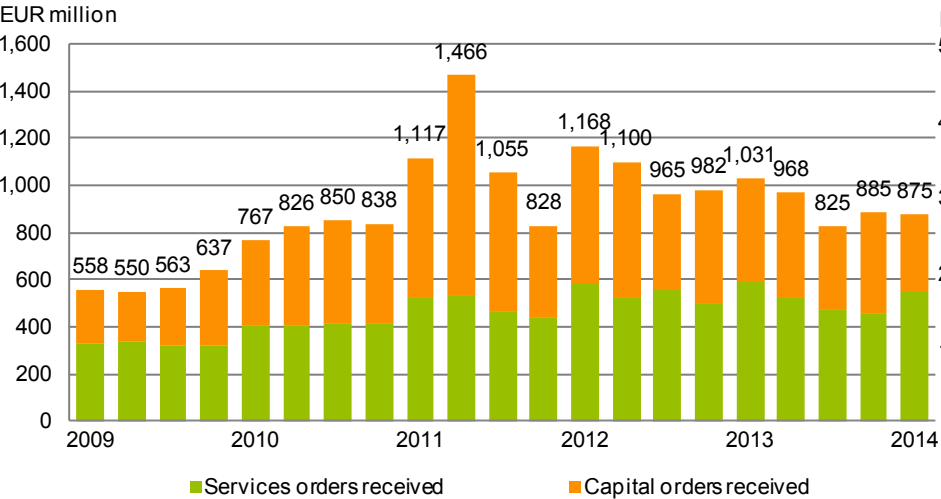
Quarterly highlights

- Oil and gas demand remained strong; construction is recovering
- Services business picked up sequentially
- Demand for mining equipment and projects seems to be bottoming out
- Profit improvement program proceeded according to plan
- Fluctuation of currencies had a significant impact on net sales and order intake
- Orders received totaled EUR 875 million (EUR 1,031 million), of which EUR 545 million (EUR 589 million) were services orders
- Net sales totaled EUR 817 million (EUR 915 million), of which services accounted for EUR 438 million (EUR 466 million)
- EBITA before non-recurring expenses was EUR 88 million and 10.7% of net sales (EUR 103 million and 11.2%)
- In April, Metso Board rejected approach by The Weir Group

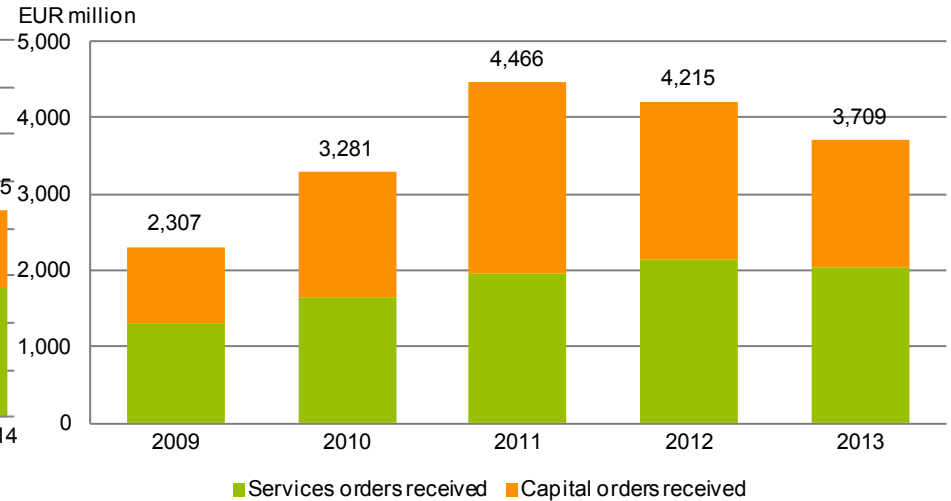


Order intake

Metso



Metso



Automation



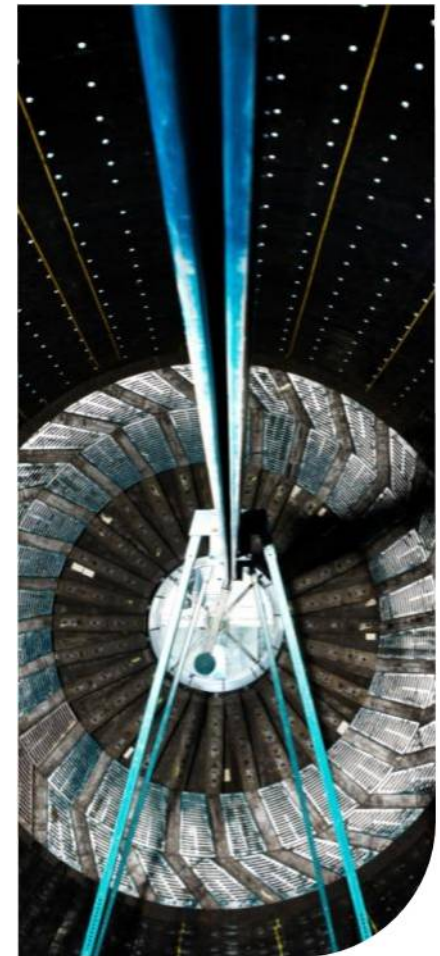
Mining and construction



Order intake by country

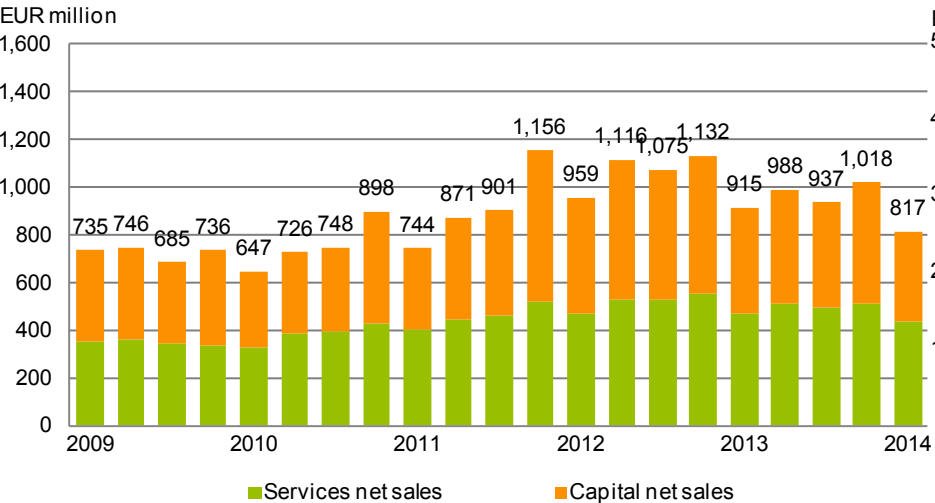
EUR million	Q1/2014	Q4/2013	Change %	% of all orders
USA	135	114	19	15
China	75	51	47	9
Brazil	70	94	-24	8
Canada	54	27	100	6
Australia	48	45	7	5
Finland	38	42	-11	4
Chile	37	135	-72	4
India	35	25	40	4
Russia	30	27	11	3
Sweden	27	23	17	3

- Orders from the US and Canada were significantly higher
- Orders from China grew in Mining and Construction
- No big project orders from South America

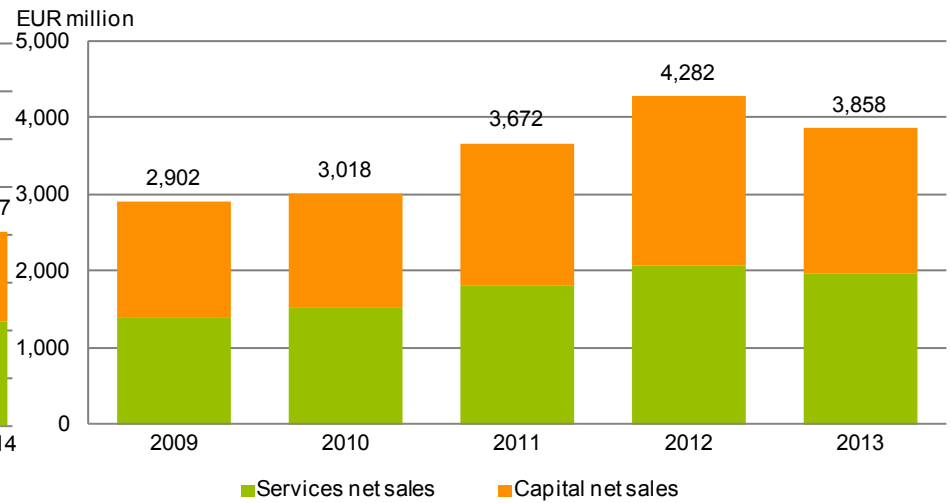


Net sales

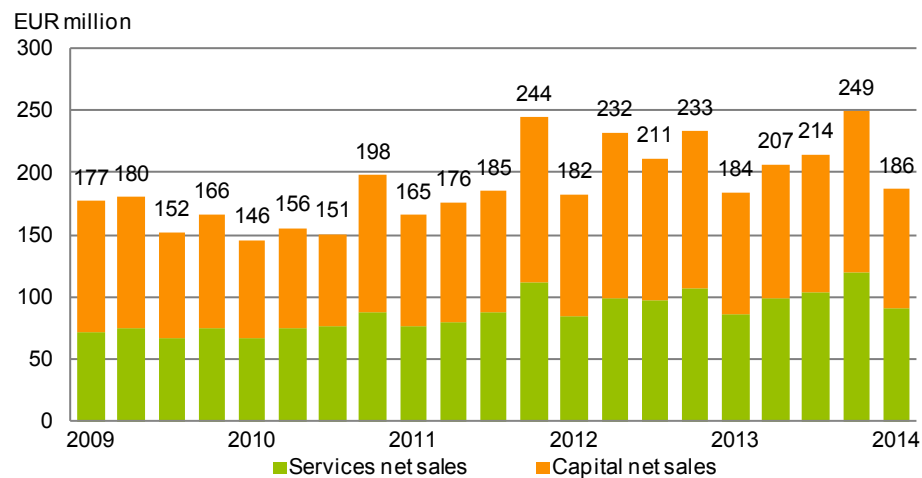
Metso



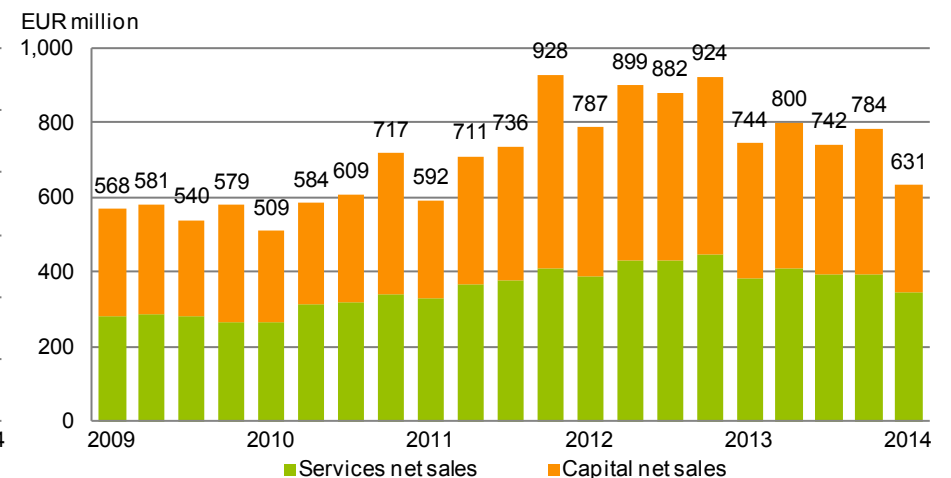
Metso



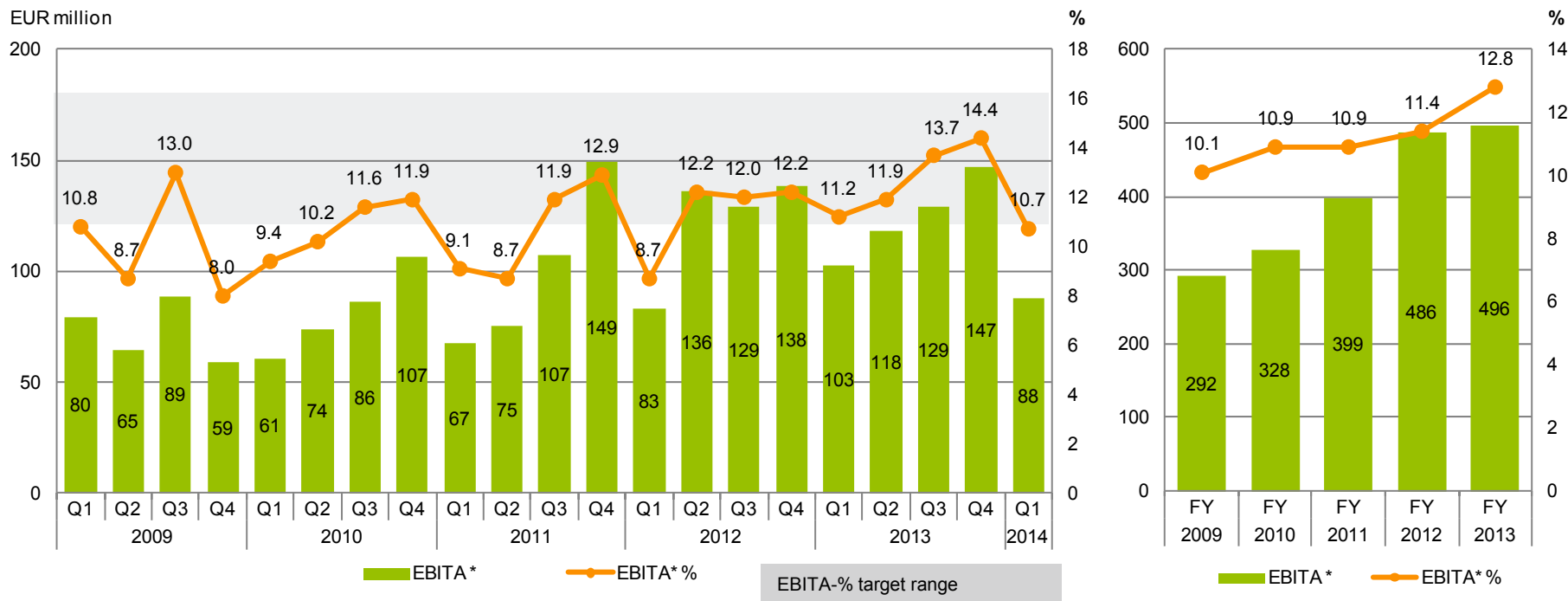
Automation



Mining and construction



EBITA* and EBITA* margin

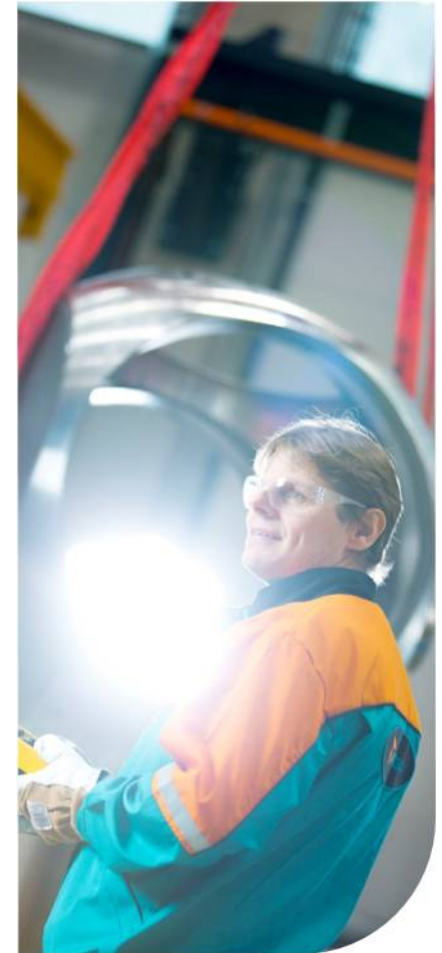


EBITA* %

	Q1/2014	Q1/2013	
Mining and Construction	11.4	12.3	Stable margins, lower volumes
Automation	10.5	8.8	Stable margins, cost savings
Metso total	10.7	11.2	Reasonably good result in this market environment

Metso value creation

- Significant shareholder value has been created through the demerger
 - Both Metso and Valmet share prices have shown positive development
- We will continue leveraging our
 - unrivaled services presence and capabilities
 - strong global market positions to capitalize on growth opportunities
 - competitive advantage through a unique combined offering
 - ongoing profit improvement and capital efficiency programs
 - strong financial track record

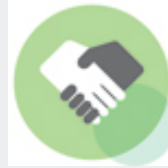


Our value creation platform

Assets

- Well-positioned to benefit from **long-term growth trends**
- **Global footprint**, with leading positions in all the markets we serve
- **Services-driven business model**
- **Competitive advantage** through unique combined offering
- **Strong financial track record** to support superior performance

Strategy



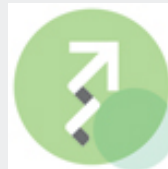
Services



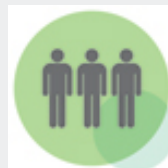
Technology offering



Growth countries



Operational excellence



People and leadership

Targets

> Market growth

Sales growth

> 10% p.a.

Services sales

11-16%

EBITA margin

≥ 30%

ROCE % *



Financial performance

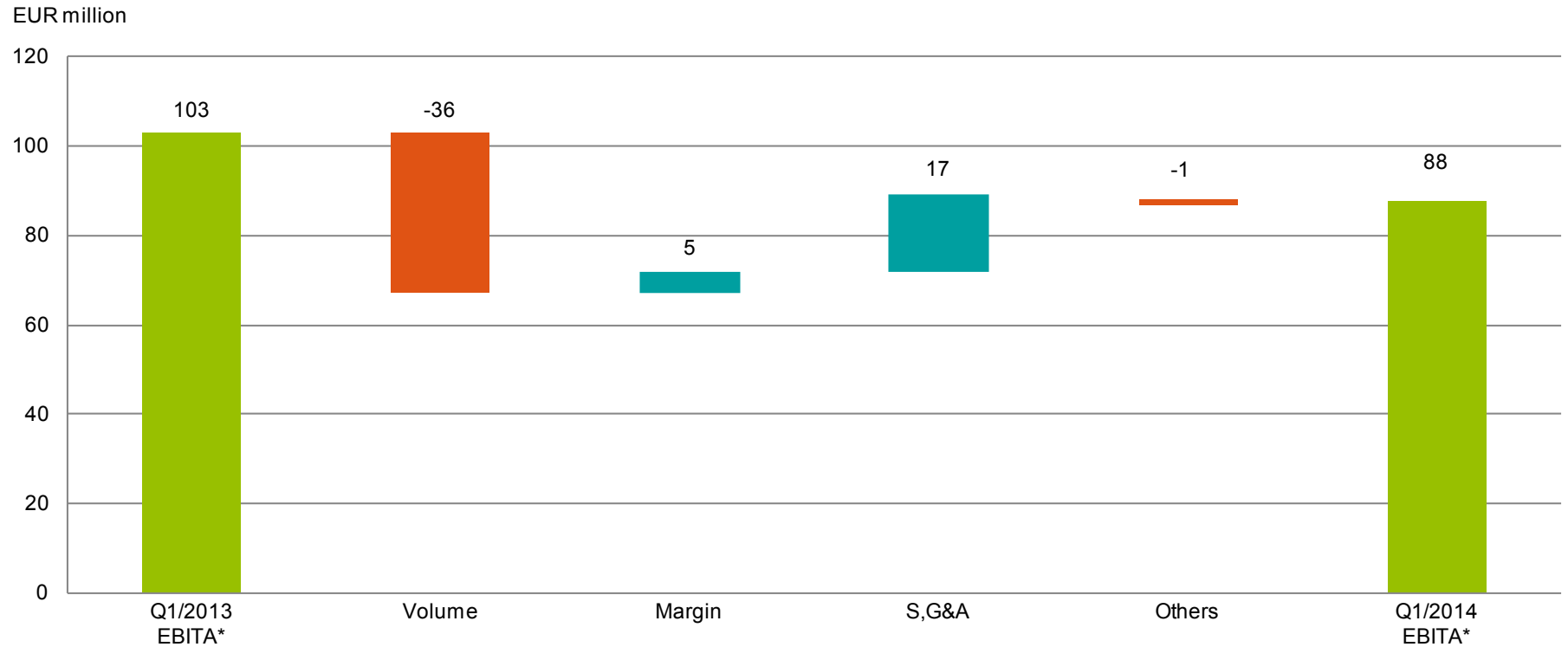
Harri Nikunen, CFO

Group key figures

EUR million	Q1/2014	Q1/2013	Change %	2013
Orders received	875	1,031	-15	3,709
without currency impact			-8	
Services orders received	545	589	-7	2,038
without currency impact			2	
Net sales	817	915	-11	3,858
without currency impact			-3	
Services net sales	438	466	-6	1,976
% of net sales	54	51		51
EBITA *	88	103	-15	496
% of net sales	10.7	11.2		12.8
EBIT **	76	98	-22	423
Earnings per share, EUR	0.28	0.38		1.59



Stable margins and visible cost savings



Balance sheet key figures

	Q1/2014	Q1/2013	2013
Return on equity (ROE), %	14.9	18.2	19.0
Return on capital employed (ROCE) before taxes, %	14.3	17.0	18.6
Gearing at the end of the period, %	42.8	32.7	41.6
Cash conversion, %	114	84	105
Debt to capital, %	48.9	49.4	47.0
Net debt / EBITDA	1.2	0.8	1.0
Interest cover (EBITDA)	6.9	7.7	9.2

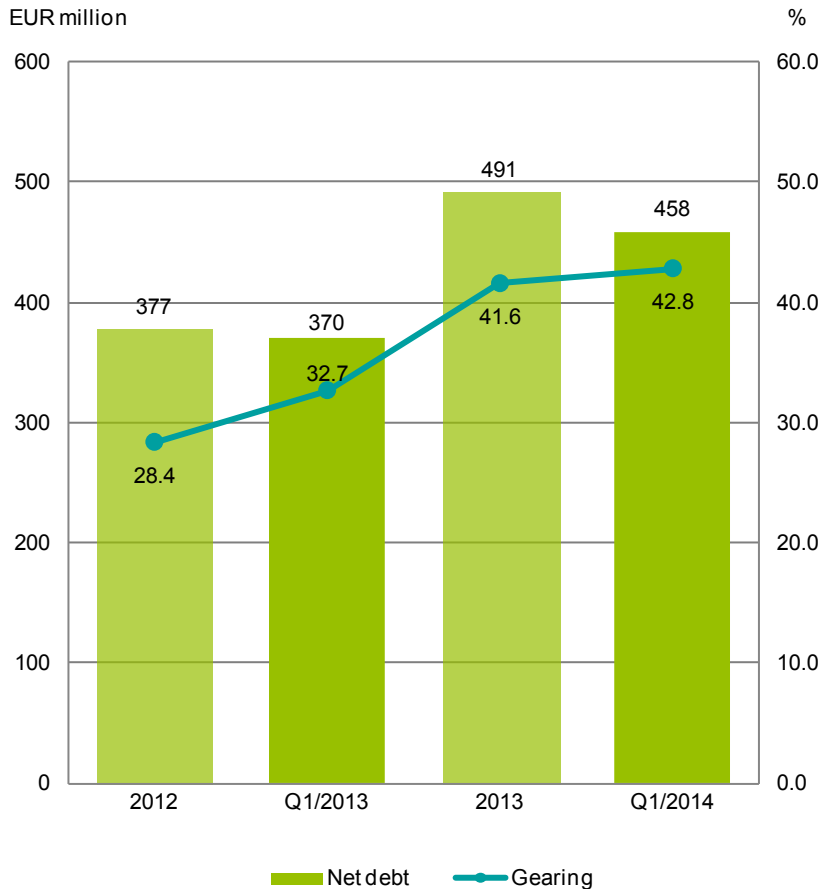
- Our capital structure and financial position remains strong



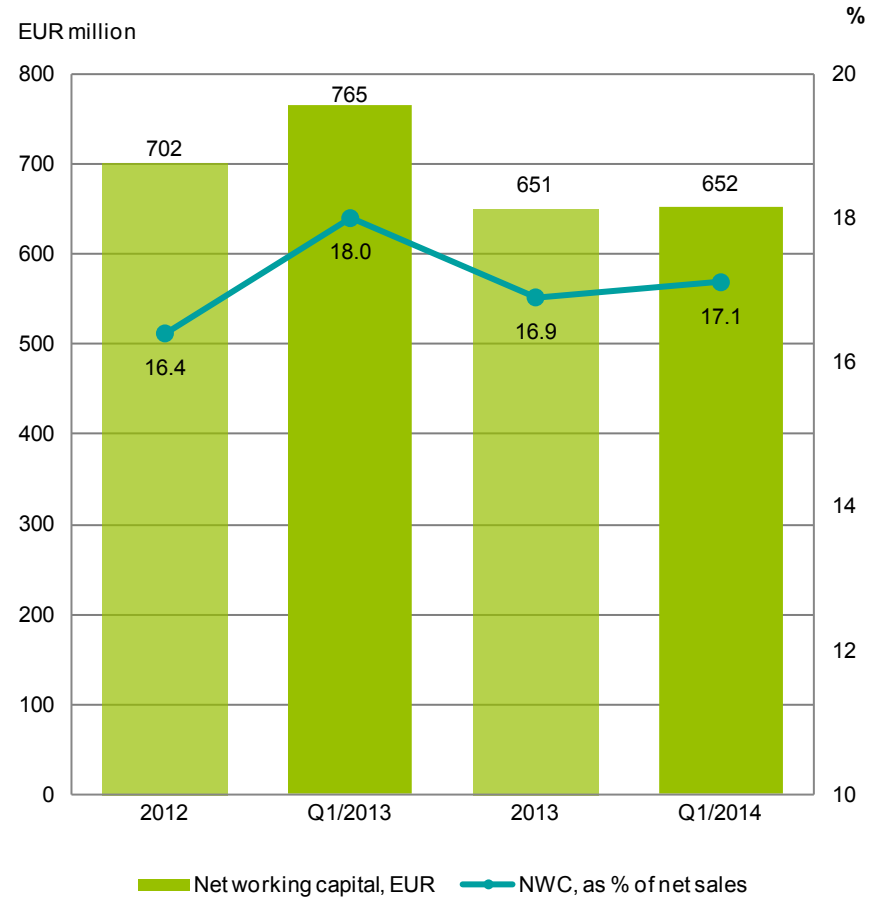
* All figures annualised but cash conversion

Indebtedness and net working capital

Net debt and gearing



Net working capital



Mining and Construction key figures

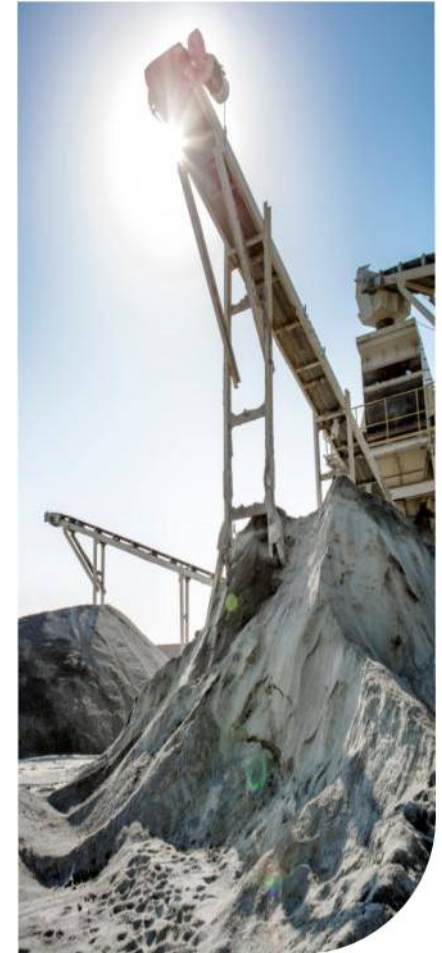
EUR million	Q1/2014	Q1/2013	Change %	2013
Orders received	624	786	-21	2,855
without currency impact			-12	
Services orders received	413	471	-12	1,616
Net sales	631	744	-15	3,070
without currency impact			-7	
Services net sales	347	383	-10	1,579
% of net sales	55	52		51
EBITA *	72	91	-21	401
% of net sales	11.4	12.3		13.1
Return on operative capital employed **	19.0	25.3		25.1

Q1/2014 vs. Q1/2013

- Margins have held up well and fixed costs are under control
- Decline in net sales had a negative impact on results

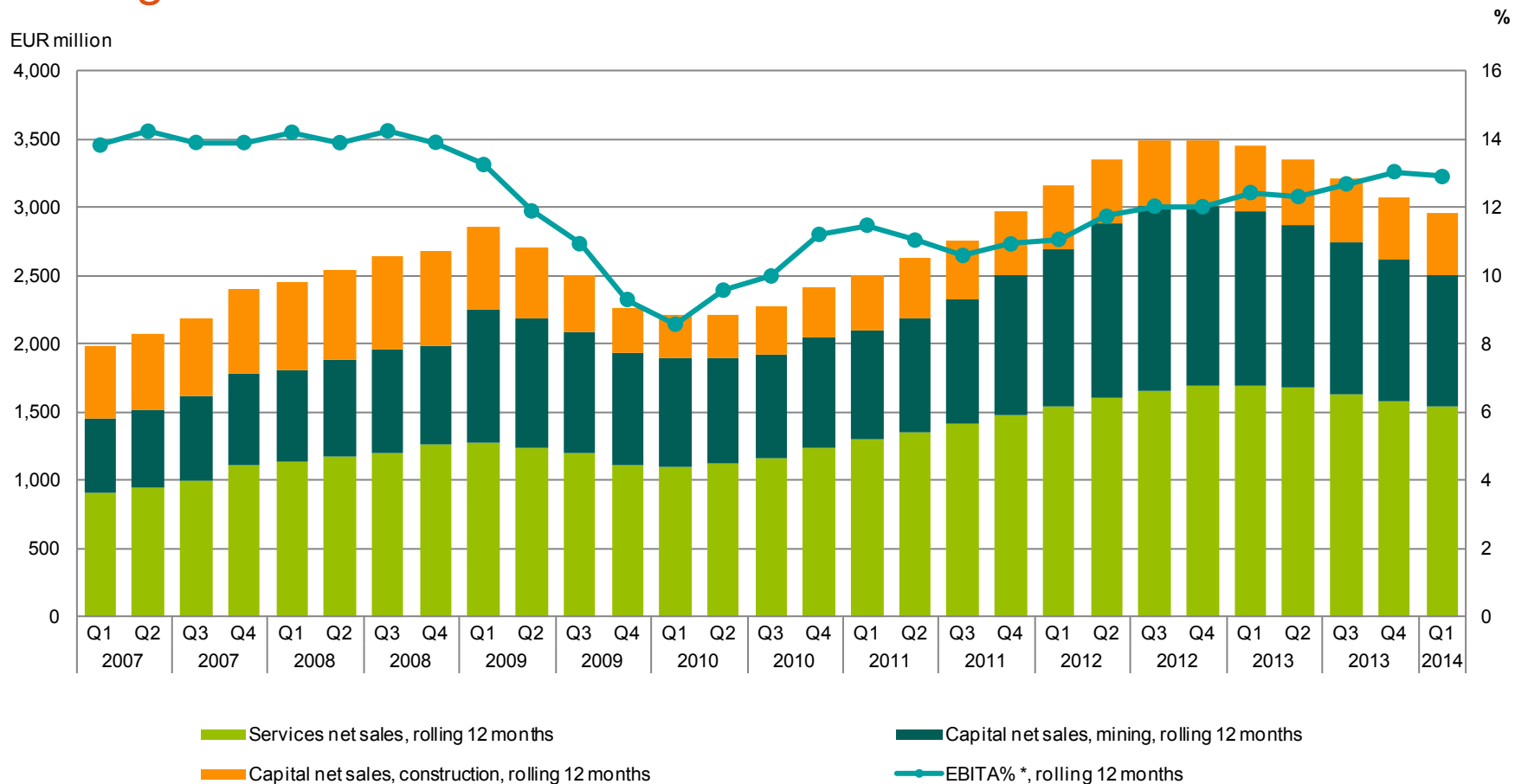
* Before non-recurring items

** Excluding cash and other non-operative balance sheet items, annualized



Mining and Construction

Rolling 12-month net sales and EBITA%*



* Before non recurring items

Automation key figures

EUR million	Q1/2014	Q1/2013	Change %	2013
Orders received	252	254	-1	902
without currency impact			4	
Services orders received	132	118	12	422
Net sales	186	184	1	854
without currency impact			6	
Services net sales	91	83	10	398
% of net sales	49	45		47
EBITA *	20	16	22	116
% of net sales	10.5	8.8		13.6
Return on operative capital employed **	26.5	19.9		38.5

Q1/2014 vs. Q1/2013

- Net sales up 6% and services 12% with constant currencies
- Lower fixed costs
- 5% higher order backlog

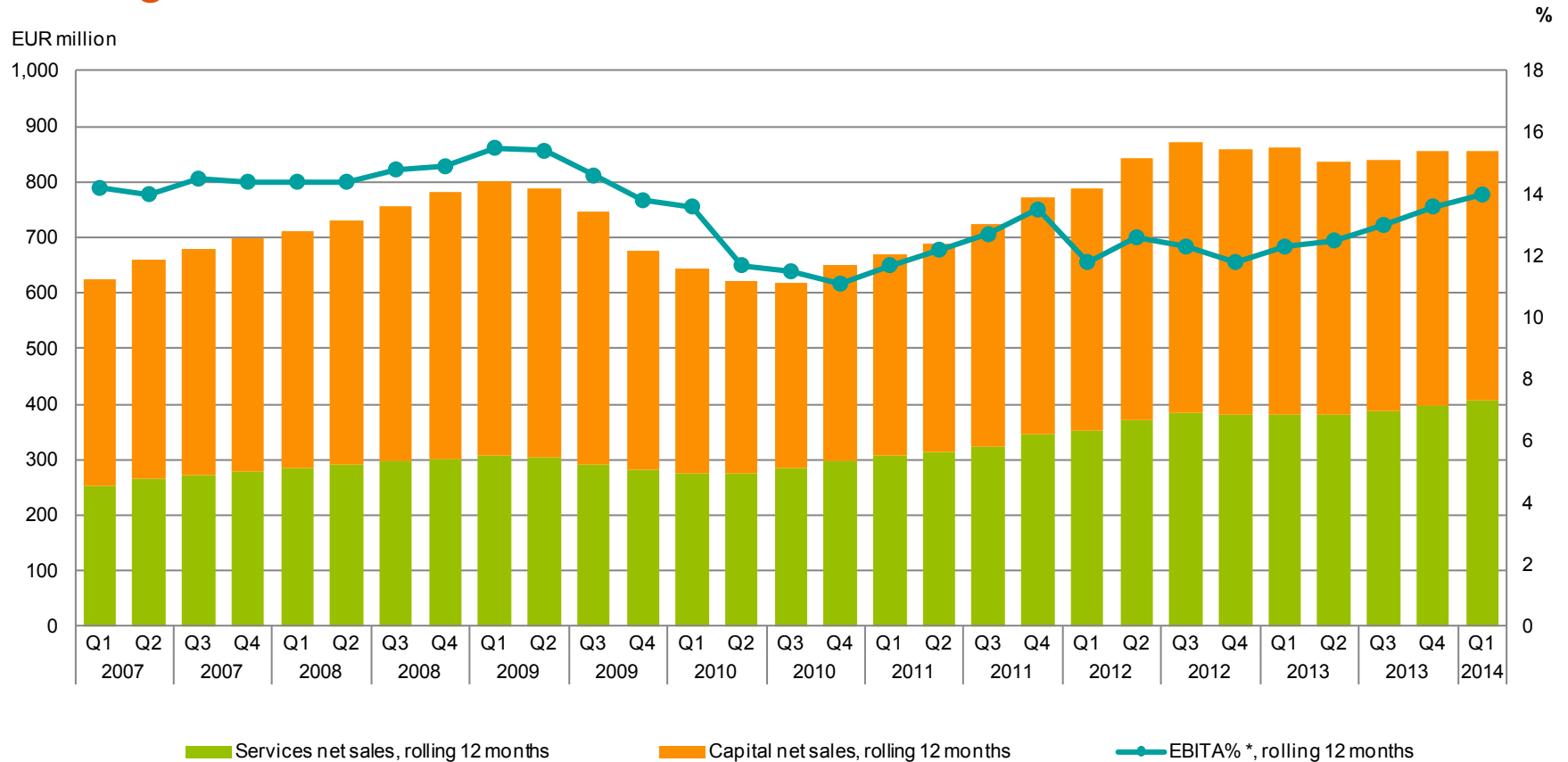
* Before non-recurring items

** Excluding cash and other non-operative balance sheet items, annualized



Automation

Rolling 12-month net sales and EBITA%*



* Before non-recurring items

Profit improvement program proceeding according to plan

- Program was announced in autumn 2013
- We are responding to the soft market environment in mining and adjusting to the new Group structure
- The current scope encompasses headcount reduction of 1,300-1,400
- Targeted gross savings total EUR 120-130 million
- Completion rate is 60%, targeting full completion by the end of 2014
- Savings to be fully achieved in H1/2015



Major structural changes in headcount during 2013 and Q1/2014

Headcount December 31, 2012

16,612

Acquisitions

+ 623

Divestments

- 326

Headcount after structural changes

16,909

Profit improvement program and other changes

- 711

Headcount March 31, 2014

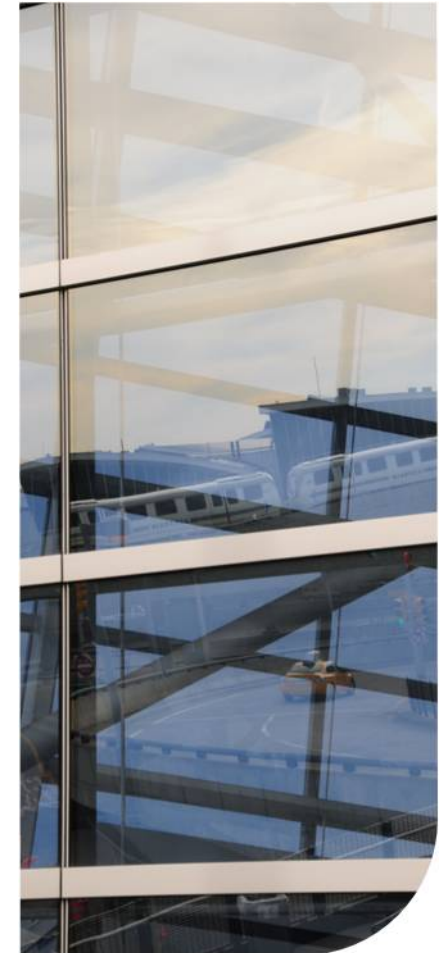
16,198

Reduction in Europe and North America

~ 900

Increase in emerging markets

~ 530





Outlook and guidance

Matti Kähkönen
President and CEO

Market outlook

Mining



55% of net sales
55% service intensity

Current demand:

- Weak for the equipment and project business
- Services good

Construction



20% of net sales
40% service intensity

Current demand:

- Satisfactory for the equipment and services

Automation



22% of net sales
45% service intensity

Current demand:

- Good in oil and gas; satisfactory in pulp and paper
- Services good

3-6 months market outlook



Equipment



Services



Equipment



Services

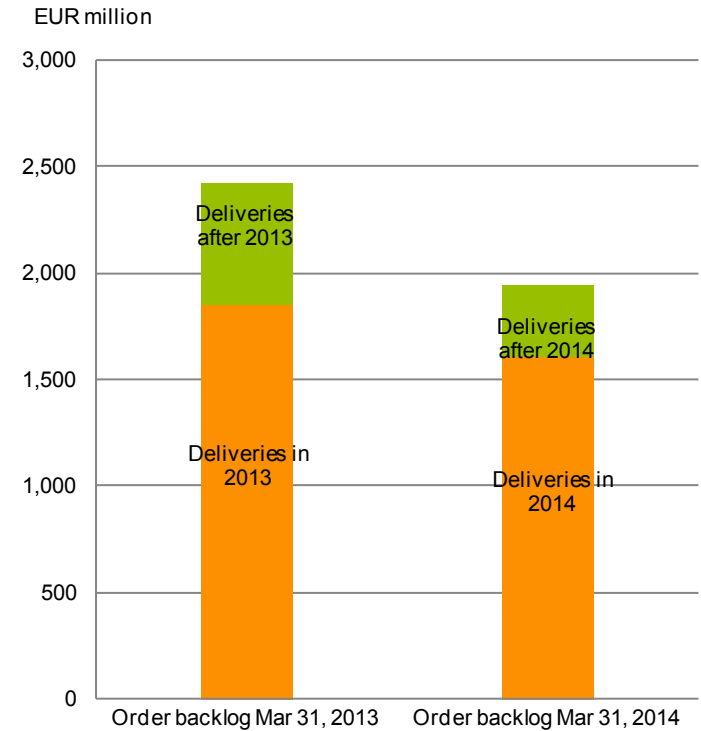
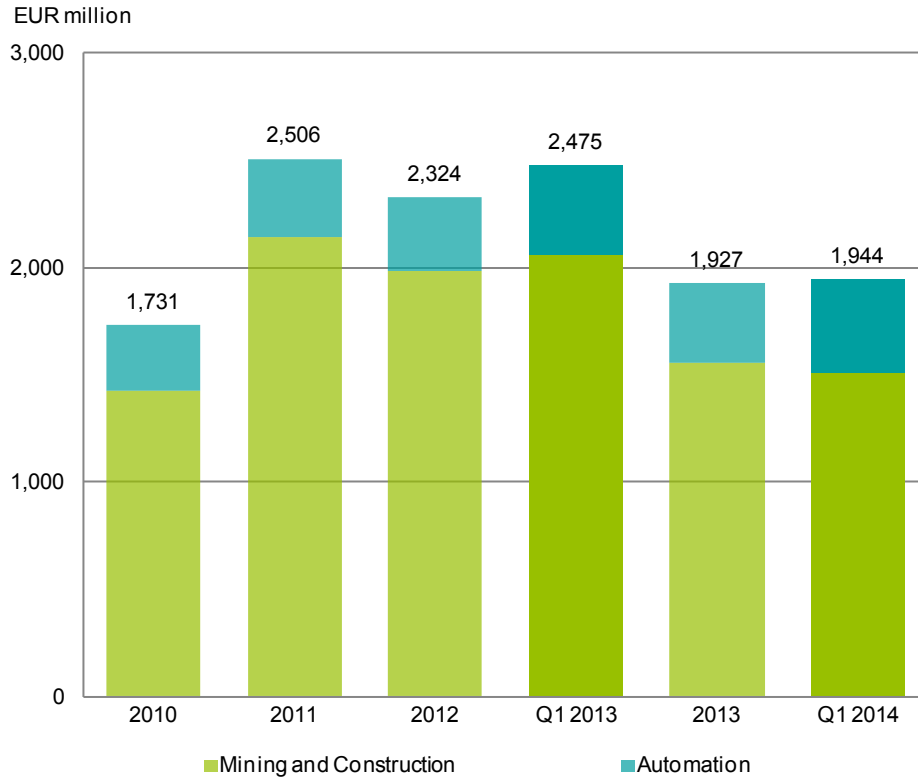


Equipment



Services

Order backlog



- Backlog about EUR 300 million lower than a year ago
- 83% of the backlog expected to be recognized as sales during 2014
- Services account for 40% of the backlog for 2014
- Backlog is overall healthy with no major cancellations or delays

Guidance for 2014

Based on our market outlook, backlog for 2014, current exchange rates and ongoing cost-efficiency actions, we estimate that

- our net sales in 2014 will be somewhat below 2013
- and EBITA margin before non recurring items for 2014 will be at around 12%





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